Change seen as an asset

Fabrice BUTRUIILLE
• 40 years old
• French-Canadian citizenship
• Married
• 4 children from 4 to 18
Results come from - People assessment - commitment
• Executive search firm, positions of Directors, senior managers & recognized experts.

• Local offices within a global network.

• With 54 offices world wide, more than 150 consultants operating in sectors of activity from Financial Services and Technology to Industrial Manufacturing.

• www.alexanderhughes.com
THE AIM

- join corporate world in order to increase being an actor of my decisions
- settle in greater lake Geneva area
- Make/discover something else/new position-culture
- Maintain a position where people are actors of long term success

AVOIDANCE

- not redo in a business oriented company my «previous» vocation
HARSH COMPETITION
DIFFICULTIES TO REACH MARKETS

« BRENO »

UNKNOWN PROCESSES

SECURITAS

MBA - Geneva

NO DIFFERENTIATION
WHEN?

CHANGE

Me
My job
My family

Find a mentor you should!?
« No plan resists the first contact with the enemy »
Time table

FRENCH ARMY OFFICER

MBA

Value of the MBA/DIPLOMA/things I settled

BUSINESS DEVELOPPER / CLIENT PARTNER

Dead lines?

Will to change
Few « fears » for Head-hunters

• The one thing to remember,
  ➢ recruiters dislike people who do not fit their position (« no fulfilment »)

• Dislike, people who never change
  • company. « why shall he move now? »
  • position. « how could she change/adapt something else? »

• People who change too much ???

• Client has each time specific needs (expertise/mindset).
  ➢ a key for 1 employer is not the same as for the other
A good change

• PREPARED (lasts a long time)

• Risky but NOT HASARDOUS

• can be EXPLAINED
  with a logical path
What’s next?

- 2018?
- Self-employed?
- Abroad?
Contact details

Fabrice BUTRUILLE
Consultant
Alexander Hughes
Boulevard Georges-Favon 14
CH – 1204 Genève

f.butruille@alexanderhughes.com
http://www.alexanderhughes.com/