Working Together Beyond the Obvious

MBA Alumni Career Coaching Networking event
Hotel Beau Rivage, Geneva
June 2 2016

Jean-Francois Baril
CEO Ginko Ventures
Former CPO, Nokia Corporation

«Shareholder involvement, Stakeholder Management and Value based strategic advantage»
Knowing-Doing-Being — Jean-Francois Baril

1977-1984
Learning, Academics and soft skills

Gene Richter
as Mentor and Coach

1984-1994
Learning, Leadership and Supply Chain

Doing Supply chain and Creating key processes for JIT

Direct mentoring from George Devlin, Ron Hughes and Tim Cook

1994-1998
Doing Supply chain and Creating key processes for JIT

• “Brain, Heart, Hands and Guts”
• Partnership mode
• “Best supply chain world wide” – AMR
• 2010 EIPM recognized as best organization

1999-2012
Being, Transforming Nokia Supply chain

• “Brain, Heart, Hands and Guts”
• Partnership mode
• “Best supply chain world wide” – AMR
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2012-
Delivering Leadership in the Transformation of Supply Chain & Procurement

Business partner to deliver Revenue, Profit and Cash Growth in a Sustainable way

Industrial Investments

Mid Market Digital Content Data Processing Data Storage Cloud Data Transmission
The Journey:

Knowing → Doing → Being

“The Leadership journey towards true Transformation passes through three phases: from Knowing to Doing to ultimately Being which comes only when Passion, Trust, Collaboration and Vision Collide”
“Leading by Values, Managing by Facts”

The Right “Swing”
Passion and Trust

for Value Creation and Innovation through Collaboration and Partnership
TRUST can be SIMPLE

- Reliability
- Motive
- Competence
Partnership:
Creating an environment
where \(1 + 1 = 11\)

Building Momentum &
Creating the Difference

…with Partners and against COMPETITION
We invest in People to unleash their entrepreneurial talent:

- Business and Human Values
- Leadership
- Passion to Create and Win
- Corporate Responsibility
Passion to Make the Impossible Possible

1+1=11

- Passion
- Trust
- Collaboration
- Vision

Values-Behaviors

Human & Business

Value Creation

Speed
Innovation
Growth- Profit- Cash

”What”

Mutual Business
Business is about **PEOPLE**

above all....it is about “**Soft Skills**”

*The Little Prince*

A. de St Exupery
“Do the Right Thing First, Then Do the Thing Right”
MBA Alumni Career Coaching Networking Event

“Shareholder involvement, stakeholder management and value-based strategic advantage”

Thursday evening, 2 June 2016
From 7 pm on @Beau Rivage hotel in Geneva

Guest speakers

Jean-François Baril
CEO at Connecting Partners
CEO at Ginko Ventures
www.ginkopartners.com
www.connecting-partners.com

Marc Wagner
CEO at Swiss Aero Prod Sarl
CEO at Broadcastdrone.tv S.A.
www.swissaeroproduct.com

Claude Nicoller
Professor in Aerospace Engineering
Lead Flight Test at Solar Impulse
Swiss Federal Institute of Technology
http://space.epfl.ch

Hakan Ekinci
CRO (Member of the Management Board)
IG Bank SA Geneva
eMBA postgraduate
www.ig.com

Overture

Société Astronomique de Genève
www.astro-ge.net
MBA Alumni Career Coaching Networking Event

“Shareholder involvement, stakeholder management and value-based strategic advantage”

Agenda

After-work welcome drinks – Registration
Starting at 7:00 pm

Presentation – Jean-François Baril (English)
8:00 pm / 20 minutes

Presentation – Marc Wagner (French)
8:20 pm / 20 minutes

Presentation – Claude Nicoller (French / English)
8:40 pm / 20 minutes

Presentation – Hakan Ekinci (English)
9:00 pm / 15 minutes

Discussion with our guest speakers
Overture – Société Astronomique de Genève
9:15 pm / 10 minutes

Networking standing buffet & cocktail
9:25 pm – 11:45 pm

Location:
Beau Rivage hotel
Quai du Mont-Blanc 13
1201 Geneva
Please join us & your fellow MBA Alumni, Students
Professors and other Professionals
https://www.facebook.com/alumnicareercoaching
www.linkedin.com “Executive MBA Alumni and Students, University of Geneva” group

Registration
Prior to the event – Contact: emba-admin@unige.ch

Payment
35.- CHF per participant on 2 June 2016 in cash
or by bank transfer before 31 May 2016, with a proof of payment by e-mail to emba-admin@unige.ch

Banking details
Postfinance – i.f.o. Université de Genève, Formation Continue, 1211 Genève 4
Account No.: 12-3836-6 – IBAN CH57 0900 0000 1200 3836 6 – SWIFT/BIC: POFICHBEXXX
Reference: FO 6134 – Executive MBA

Access
www.beau-rivage.ch

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DIRECTORS EXECUTIVE MBA PROGRAM
Sebastian Raisch & Markus Menz

ALUMNI CHAPTER SUPERVISOR
Jean-Yves Mercier

EXECUTIVE MBA COMMUNICATION
Sun Zuchuat-Ji, Gloria Leoni Carluccio, Irène Galyfianakis

ALUMNI CAREER COACHING GROUP
Sandrine Rostaing, Eric Achkar, Joëlle Morlet, Lone Le Floch-Andersen, Alain Sigrist, François Métcal, Barbara Wetsig-Lynam, Vincent Tattini & Pascal de Lucia
Two most precious ingredients: Collaboration and Innovation

“Making Good Wine is a Skill, Making Fine Wine is an Art”

R. Mondavi
The “Old” Business Man”

…Beautiful but too Greedy short term!